

Vietnam - At the Epicentre of Asian Industrialization

Venue: Level 2, Deutsches Haus, 33 Le Duan, Ben Nghe Ward, District 1, HCMC

25 November

19.00

19.00	Welcome Cocktails at Social Club Rooftop Bar, 76-78 Nguyen Thi Minh Khai, District 3, HC
Day 1, Novembe	er 26, 2024 – The Big Picture
09.00	Welcome address
09.10	The true economic dynamics of China and ASEAN region: Partners, foes or both?
09.10 - 09.30	The Rise of China Bertram Lai, Managing Director, Group Head of Research, CGS International Securities
09.30 - 09.50	How ASEAN and the rest of Asia respond? Nick Ferres, CIO, Vantage Point Asset Management
09.50 - 10.30	Vietnam's economic developments: Opportunities & challenges Nguyen Xuan Thanh, Senior Lecturer, Fulbright Vietnam University
10.30 - 10.50	Coffee Break
10.50 - 11.30	Vietnam macroeconomics & financial markets: Where are we and what are the impacts on financial markets? Peter Redhead, Managing Director, Head of Research, HSC
11.30 - 12.30	Panel Discussion 1 – Vietnam in 2035: Next South Korea or Thailand? Moderated by Tomas Olsson, Senior Advisor, Dynam Capital Speakers: - Bertram Lai, Managing Director, Group Head of Research, CGS International Securities - Nick Ferres, CIO, Vantage Point Asset Management - Nguyen Xuan Thanh, Senior Lecturer, Fulbright Vietnam University - Peter Redhead, Managing Director, Head of Research, HSC
12.30	Lunch Buffet
13.30	Doing Business in Vietnam
13.30 -14.30	Panel Discussion 2 – FDI in Vietnam: On the ground experience and lessons learned Moderated by Craig Martin, Executive Chairman, Dynam Capital Speakers: - Bruno Jaspaert, CEO, Deep C Industrial Zones Vietnam - Kenneth Atkinson OBE, Founder and Senior Advisor, Grant Thornton Vietnam - Alexander Falter, General Director, ECCO Vietnam - Ho Thuy Ngoc Tram, Partner, Frasers Law Company
14.30 - 15.30	Panel Discussion 3 - ESG in Vietnam: Progress and Challenges Moderated by Mimi Vu, Independent Director, Vietnam Holding Speakers: - Nguyen Thanh Nam, Partner, Leader of ESG Services, PwC Vietnam - Vu Quang Thinh, CIO, Dynam Capital - Nguyen Thi Cat Tuong, ESG & IR Manager, Dynam Capital
15.30 - 15.50	Coffee Break
15.50 - 16.20	Private Equity opportunities in Vietnam – Focus on broadening & advancing education Luu Ngoc Duc, Head of Alternative Investments, Dynam Capital
16.20	Wrap-Up: Key takeaways from Day 1 and preview of Day 2

Dinner at Mandarin Restaurant, 11A Ngo Van Nam, District 1, HCMC



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Day 2, November 27, 2024 - Investing with Dynam Capital

09.00 - 09.50	Dynam's Investment Philosophy, Strategy and Portfolio Construction Vu Quang Thinh, CIO, Dynam Capital
09.50 - 10.05	Dynam Capital's Investment Funds Tomas Olsson, Senior Advisor, Dynam Capital
10.05 - 10.25	Investment case for ASEAN Peter Wong, Senior Advisor, Dynam Capital
10.25	Coffee Break
10.45	Investment Theme 1 – Industrialization
10.45 - 11.05	Overview by Nguyen Hoang Thanh, Portfolio Manager, Dynam Capital
11.05 - 11.35	Investment Cases – IDC, GMD and FPT
11.35	Investment Theme 2 – Urbanization
11.35 - 11.55	Overview by Nguyen Nhu Yen Minh, Investment Manager, Dynam Capital
11.55 - 12.15	Investment Cases – HPG and KDH
12.15 - 13:15	Lunch Break
13.15	Investment Theme 3 – Domestic Consumption
13.15 - 13.35	Overview by Ngo Truc Quynh, Investment Manager, Dynam Capital
13.35 - 14.35	Panel Discussion 4 - Domestic Consumption - A dynamic and changing landscape Moderated by Craig Martin, Executive Chairman, Dynam Capital Speakers: - Xavier Depouilly, General Manager, Indochina Research - Huynh Thi Xuan Lien, Chairwoman, CAO Fine Jewellery, PNJ Group - Dinh Thi Quynh Trang, Senior Consumer and Market Insights Manager, Nestle Vietnam - Ngo Truc Quynh, Investment Manager, Dynam Capital
14.35 - 14.45	Wrap-up
15.00 - 17.00	Site tour
	Option 1 : The Rise of Modern Retailers – A guided tour of PNJ Jewelry, Long Chau Pharmacy, and MWG stores, highlighting Vietnam's evolving retail landscape.
	Option 2 : Urban Transformation – A visit to Khang Dien's real estate project in Thu Duc City, showcasing the rapid development and vibrancy of this young urban area.
19.00	Farewell Dinner at Dong Pho, 57 Ho Xuan Huong, District 3, HCMC