



Dynam Capital Vietnam Investor Trip

Ho Chi Minh City, Vietnam

26-27 November 2024



Vietnam – At the Epicentre of Asian Industrialization

25 November

19.00 Welcome Cocktails

26 November

09.00 Welcome address

09.10 The Big Picture

09.10 - 09.50 The true economic dynamics of China and ASEAN region; Partners, foes or both?

09.50 - 10.30 Vietnam's economic developments; opportunities & challenges as a new political leadership assumes power.

10.30 - 10.50 Coffee Break

10.50 - 11.30 Vietnam macroeconomics & financial markets; where are we and what are the impacts on financial markets?

11.30 - 12.30 Panel Discussion 1 – Vietnam in 2035; next South Korea or Thailand?

12.30 Lunch buffet

13.30 Doing Business in Vietnam

13.30 - 14.30 Panel Discussion 2 – FDI in Vietnam - On the ground experience and lessons learned.

14.30 - 15.00 Corporate governance - Lessons learned of 20 years of active engagement in Vietnam.

15.00 - 15.20 Coffee Break

15.20 - 15.50 Environmental and Social issues in a Vietnamese context – where do we stand and how do we monitor progress?

15.50 - 16.20 Private Equity opportunities in Vietnam – Focus on broadening and advancing education.

16.20 Wrap-Up
Key takeaways from Day 1 & preview of Day 2.

19.00 Cocktails and dinner (SH Garden)

27 November

09.00 Dynam Capital - Introduction

09.00 – 09.30 Investment Philosophy and Strategy - Value investing in growth companies

09.30 – 09.50 Portfolio Management – In a market dominated by retail investors

09.50 – 10.30 Investment Funds
- Vietnam Holdings (Listed on LSE)
- Dynam Vietnam Fund (Offshore Open-ended)
- Vietnam+ Future Fund (UCITS)
- Private Equity

10.30 Coffee Break

10.50 Investment Theme 1 - Industrialization

10.50 - 11.30 Overview

11.30-12.15 Selected portfolio companies

12.15 Coffee Break

12.30 Investment Theme 2 – Urbanization (snack lunch is served)

12.30 - 13.00 Overview

13.00 - 13.45 Selected portfolio companies

13.45 ASEAN ex-Vietnam – Regional investment opportunities

14.30 Coffee break

14.50 Investment Theme 3 – Domestic Consumption

14.50 - 15.20 Overview

15.20 - 16.20 Panel Discussion 3 - Domestic Consumption – A dynamic and changing landscape.

16.20 Wrap-up
Key takeaways from the investor conference

19.00 Farewell Dinner (Dong Pho)